



**ΥΠΟΥΡΓΕΙΟ ΕΞΩΤΕΡΙΚΩΝ**  
**Β8 Διεύθυνση**  
**Επιχειρηματικής Ανάπτυξης**

**ΑΔΙΑΒΑΘΜΗΤΟ**  
**ΚΑΝΟΝΙΚΟ**

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Αθήνα, 7 Φεβρουαρίου 2018  
Α.Π.Φ.ΑΣ 8241

**ΠΡΟΣ :** -ΣΤΕΑΤ  
-ΣΑΤΕ  
-ΣΕΓΜ  
**ΚΟΙΝ.:** -Πρεσβεία Σαράγεβο (κ.σ)  
**Ε.Δ.:** -Διπλωματικό Γραφείο κ. ΥΠΕΞ  
-Διπλωματικό Γραφείο κ. ΑΝΥΠΕΞ  
-Γραφείο κ. Γ.Γ. ΔΟΣ & ΑΣ  
-Γραφεία κ. Β' Γεν. Δ/ντή  
- Β2 Δ/νση (κ.σ)

**ΘΕΜΑ: Προκήρυξη διαγωνισμού για ανακατασκευή γηπέδου στο Σαράγεβο**

Σας γνωρίζουμε ότι, σύμφωνα με ενημέρωση που μας περιήλθε από την Πρεσβεία μας στο Σαράγεβο, έχει προκηρυχθεί διαγωνισμός της Υπηρεσίας Προσέλκυσης Ξένων Επενδύσεων της Βοσνίας Ερζεγοβίνης που αφορά στην ανακατασκευή του Ολυμπιακού Σταδίου «Kosevo» στο Σαράγεβο στο πλαίσιο σύμπραξης δημοσίου – ιδιωτικού τομέα.

Επισυνάπτουμε πλήρες κείμενο της εν λόγω προκήρυξης ενώ για περισσότερες πληροφορίες οι τυχόν ενδιαφερόμενοι επενδυτές μπορούν να απευθυνθούν στην Υπηρεσία Προσέλκυσης Ξένων Επενδύσεων (Τηλ.: ++ 387 33 278 080 Φαξ: ++ 387 33 278 081 E-mail: [fipa@fipa.gov.ba](mailto:fipa@fipa.gov.ba) Ιστοσελίδα: [www.fipa.gov.ba](http://www.fipa.gov.ba)).

Ο Διευθυντής

Λεωνίδας Παπακωνσταντινίδης  
Σύμβουλος ΟΕΥ Α'

Συν. : Σελ:4



BOSNIA AND HERZEGOVINA  
FEDERATION OF BOSNIA AND HERZEGOVINA  
Sarajevo Canton  
City of Sarajevo  
**CENTAR MUNICIPALITY SARAJEVO**  
**Municipal Mayor**

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No.: 10-49-2982/17  
Sarajevo, 29<sup>th</sup> December 2017

In accordance with Article 13, Paragraph 6 of Law on Public-private Partnership (The Official Gazette of Sarajevo Canton No. 27/11), the Decision of the Municipal Council No. 01-17N-22/17 dated 8<sup>th</sup> December 2017 and Articles 10 and 68 of the Statute of Centar Municipality Sarajevo - revised text (The Official Gazette of Sarajevo Canton No. 23/04) the Municipal Mayor announces

**INTERNATIONAL PUBLIC CALL  
FOR POTENTIAL PRIVATE PARTNERS' EXPRESSION OF MARKET INTEREST FOR  
IMPLEMENTATION OF THE MODERNISATION PROJECT OF OLYMPIC STADIUM  
COMPLEX "ASIM FERHATOVIĆ – HASE" KOŠEVO IN SARAJEVO  
(BOSNIA AND HERZEGOVINA)**

Centar Municipality of Sarajevo calls potential private investors in the country and abroad to express interest by their letter of interest to implement with their own funds the modernisation project of the complex OLYMPIC STADIUM "ASIM FERHATOVIĆ – HASE" KOŠEVO in Sarajevo.

The complex covers an area of about 94.000 m<sup>2</sup> on which are situated the facilities as follows:

- football stadium with athletic tracks (present capacity 34.500 seats)
- two football training grounds
- athletic tracks and facilities
- five tennis courts
- large parking area
- plots of undeveloped land

The aim of the project is to implement modernisation of the complex, under preservation of all above mentioned sport facilities and training grounds and retaining the municipality's ownership of the land and constructions in the complex, especially:

- to modernise, pursuant the high standards of FIFA and UEFA the football stadium "ASIM FERHATOVIĆ – HASE" KOŠEVO (cover for spectators, comfortable conditions for accommodation of spectators, players, media, the highest safety standards etc., which will enable hosting of international matches in competitions organised by world and European football associations;
- to modernise athletic tracks and facilities and enable organisation of international athletic events in accordance with the standards of the World Athletic Federation

In accordance with the spatial plans documentation and urban zoning-technical conditions (possible certain acceptable creative changes of the existing plans' documents) the Municipality's intention is to build, within the complex also new structures of commercial facilities as:

- hotel
- shopping centre
- multi-storey car parking structure
- service shops
- service buildings
- entertainment-recreational facilities and structures for children and young people
- possible other attractive business facilities.

For intending private investors is presented on the web page of the Municipality the insight of the spatial-planning documentation of the place i.e. complex with the present spatial planning solutions and they are called to express in their letters of interests or directly in contacts and at visiting the site, together with representatives of the Municipality, their ideas and possible new zoning and spatial planning designs concerning the future layout of the complex.

The aim of the Municipality is to include all creative, reasonably possible for implementation on the complex, into the changes of the spatial plan to enable construction of a modern, representative sports, commercial and entertainment-recreational complex.

By this International Public Call the Municipality's intention is to find out market interest of possible private partners for taking part in the project implementation based on the model of a public-private partnership/concession.

If in the foreseen period for expression of interest would be confirmed the interest of private partners, the Municipality will continue the further activities for selection of one private partner i.e. investor pursuant the Law on public-private partnership and the Law on Concessions in Sarajevo Canton and implementation of regulations adopted in accordance with the laws.

After the above mentioned activities' phase and qualification procedures, the selected private partner/investor will be obliged, pursuant its own available funds, project, renew, build, manage and maintain the sports, commercial, entertainment-recreational and other facilities in the special complex, to use the facilities in a long term on a commercial basis, in order to enhance value of their investment, return of invested funds and gain profit.

An expression of interest in a letter of interest does not oblige neither the Municipality nor the potential private partners. It is not a precondition for participation of interesting partners and does not oblige them to take part in further procedures of private partners' selection. However, by the expression of interest the intending private partners may essentially influence on the further development and realisation of the project.

The interesting private partners or group of partners, within the framework of their expressed interest by the letter of interest are obliged to underline their readiness to modernise, entirely by own funds, the whole complex and, on the basis of investment of own funds in the complex, use the complex with all facilities and training grounds in a long term providing an appropriate type and amount of indemnification to the Municipality as the public partner and in the end of it the letter of interest include presentation of their business and financial credibility as well as experience in such investments or similar sports-commercial-entertainment-recreational complexes.

After completion of this public call and review of submitted new ideas for the complex, proposed by the intended investors in their letters of interest, the Municipality will, after an expert analysis, initiate the activities for possible creative solutions and changes and additions of the existing spatial plan for the complex. The Municipality will, before announcement of a public international qualification procedure, inform all private partners, who had submitted the letter of interest, about all accepted creative solutions concerning possible changes of the spatial plan for the complex.

The insight into the planning spatial documentation for the complex is available to all potential private investors (extract of the regulatory plan) on the Municipality's web page [www.centar.ba](http://www.centar.ba).

Mr. Haris Sijarić ([haris.sijaric@centar.ba](mailto:haris.sijaric@centar.ba)) is, on behalf of the Municipality, in charge for additional information and explanation if necessary.

This public international call will last 120 days from the day of announcement on the Municipality's web page.

The call for expression of interest will be additionally announced in daily newspapers published on the territory of Bosnia and Herzegovina i.e. in Dnevni Avaz, Oslobođenje, Dnevni list and Nezavisne novine.

The Municipality will announce, abridged in English language, this call for expression of interest in electronic media available for potential private partners in Europe and the world, with notice that the whole text in English of the call for expression of interest may be found on the Municipality's web page [www.centar.ba](http://www.centar.ba).

The Municipality will also release this public call through FIPA (Foreign Investments Agency of Bosnia and Herzegovina).

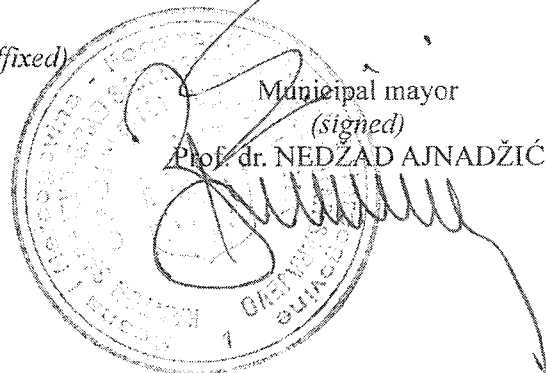
The potential private partners have to submit with the letter of interest the proof of their legal and business ability (1. Certificate of the company's registration issued by a competent authority; 2. Certificate of their commercial bank of financial credibility; 3. A proof of already implemented projects) within 120 days from the day of announcement on the Municipality's web page [www.centar.ba](http://www.centar.ba).

The letters of interest are to be submitted by registered mail, electronically to e-mail address ([haris.sijaric@centar.ba](mailto:haris.sijaric@centar.ba)) or directly at mailroom of the Centar Municipality at the address:

Bosnia and Herzegovina  
Centar Municipality Sarajevo  
Office for Economic Affairs (indicated to letter of interest –stadium modernisation)  
71000 Sarajevo  
Mis Irbina 1

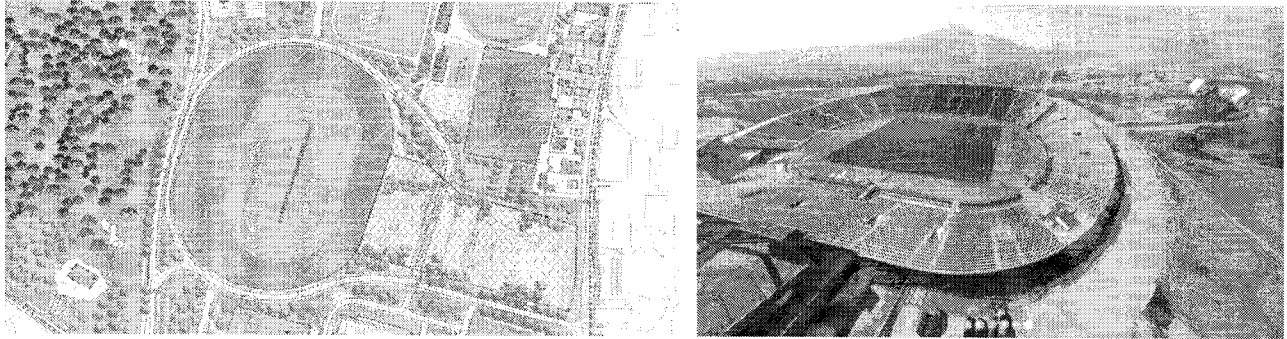
(stamp affixed)

Municipal mayor  
(signed)  
Prof. dr. NEDŽAD AJNADŽIĆ





## FIPA INVESTMENT PROJECT PROFILE



### KOSEVO STADIUM, SARAJEVO

<b>Project title</b>	Reconstruction of Kosevo Stadium in Centar Sarajevo Municipality
<b>Sector</b>	Tourism sector
<b>Location</b>	Centar Sarajevo Municipality
<b>Location description</b>	Municipality of Centar belongs to the City of Sarajevo that is located on the 5C corridor, connecting Northern and Central Europe with the Balkan peninsula, and reaches the Adriatic Sea. Kosevo Stadium distance from the airport is 11 km and distance from the railway station is 3 km.
<b>Project background</b>	Municipality of Centar Sarajevo is home of many sports top competitions and events in BiH. By the current regulation plan „Zetra“, narrow area of Koševo stadium includes development of new sports and recreational content. In this area there is located Olympic halls “Zetra”, tennis courts, athletic polygon and Stadium Koševo with its backup football fields, as well as Faculty of sports.
<b>Project status</b>	In progress
<b>Project description</b>	The project proposes the reconstruction of Koševo Stadium and in accordance with the spatial plans documentation and urban zoning-technical condition. The Municipality's intention is to build, within the complex the new structures of commercial facilities as: Hotel, Shopping centre, Multi-storey car parking structure, Service shops, Service buildings, Entertainment-recreational facilities and structures for children and young people, possible other attractive business facilities.
<b>Estimated total investment cost</b>	Total investment costs of the Project will be defined in agreement with an investor.
<b>Inputs provided by local partner</b>	Total land area for this project is 94 424 m <sup>2</sup> in ownership of Centar Municipality with access to existing transport lanes and full utility infrastructure ensured. This area includes: football stadium, two football training grounds, athletic tracks and facilities, five tennis courts, large parking area, and plots of undeveloped land. In addition, Municipality is ready to provide administrative services and support to an investor.
<b>Inputs required from foreign partner</b>	Inputs required by the foreign partner will be defined in mutually negotiation with an investor and will be based on total investment costs of the project.
<b>Form of cooperation with foreign partner</b>	Public private partnership/Concession Possible period of concession is 30 years with a possibility of extension.
<b>Supporting information available</b>	For additional information about this project, please contact FIPA either by e-mail: <a href="mailto:fipa@fipa.gov.ba">fipa@fipa.gov.ba</a> or phone number: +387 33 278 080.