

Αθήνα, 10/4/2018

Αγαπητά μέλη,

Το Επιχειρηματικό Συμβούλιο Ελλάδας-Qatar, σε συνεργασία με το Εμπορικό & Βιομηχανικό Επιμελητήριο του Qatar, τα Υπουργεία Εξωτερικών του Qatar και της Ελλάδας, και τις Πρεσβείες του Qatar και της Ελλάδας, διοργανώνει επιχειρηματική αποστολή στο Qatar από 6 έως 8 Μαΐου 2018.

Καθώς η συνεχιζόμενη κρίση στον Κόλπο, έχει δημιουργήσει αρκετές ευκαιρίες, τόσο άμεσες, όσο και μακροπρόθεσμες, στόχος της εν λόγω αποστολής είναι:

1. B2B με τους Καταρινούς ομολόγους μας σε διάφορους τομείς, ώστε να δημιουργηθούν νέα δίκτυα επιχειρηματικών επαφών και να ενισχυθούν οι υφιστάμενοι δεσμοί μεταξύ των δύο χωρών, και
2. Συναντήσεις με κυβερνητικούς αξιωματούχους.

Ενδεικτικά, οι τομείς που ενδιαφέρουν είναι:

1. Τρόφιμα & Αγροτικό Know how
2. Κατασκευές & Δομικά Υλικά
3. Ενέργεια & ΑΠΕ
4. Τουρισμός
5. Μεταφορές
6. Φάρμακα
7. Real Estate
8. Πολιτιστικά

Το tentative schedule όπως μας ήρθε από το Εμπορικό & Βιομηχανικό Επιμελητήριο του Qatar:

Day 1	May 6	Arrival & Welcome Reception
Day 2	May 7	Plenary session Official meetings B2B meetings Gala Dinner – 7pm
Day 3	May 8	Site visit in Qatar (TBA) Continue B2B meetings

Η επιβάρυνση σας είναι το εισιτήριο του αεροπλάνου και η διαμονή σας. Θα σας αποσταλεί το όνομα του ξενοδοχείου με ειδικές τιμές για την αποστολή.

Παρακαλούμε όπως μας ενημερώσετε για το ενδιαφέρον συμμετοχής σας έως την Τρίτη 17 Απριλίου, συμπληρώνοντας το επισυναπτόμενο δελτίο για τις B2B επαφές που θέλετε να έχετε, αποστέλλοντας επίσης το προφίλ της εταιρείας σας στην αγγλική γλώσσα.

Παραμένουμε στη διάθεσή σας για περισσότερες πληροφορίες και διευκρινίσεις.

Φιλικά,

Παναγιώτης Γ. Μίχαλος

Πρόεδρος

Επιχειρηματικό Συμβούλιο Ελλάδας-Qatar

Επισυνάπτεται ενημερωτικό σημείωμα για τις επιχειρηματικές ευκαιρίες στο Qatar

Greece-Qatar Business Council
Business Delegation to Qatar
6-8 May 2018
REGISTRATION FORM

Name:.....Surname:.....

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Title:

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...

Company / Organization:

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Address:

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Telephone:..... Fax: Mobile:

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Website:.....Email:

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Company Profile / Activity, Brief Description of Products / Services:

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B2B MEETING REQUEST

- Type of Qatari companies you are interested to meet (sector, activity):

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- Type of cooperation you are seeking (i.e. export / import, joint-venture, investment, other)

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To confirm participation, please send this form duly completed, to the following email:
executiveofficer@greeceqatarbc.org

**The State of Qatar provides an
attractive economic environment for
investments**

INVEST
IN
إستثمر في قطر



وزارة الاقتصاد والتجارة
Ministry of Economy and Commerce

WHY QATAR?



STRATEGIC LOCATION



**BLESSED WITH
EXCEPTIONAL OIL &
GAS RESERVES**



**EXCELLENT TRANSPORT
CONNECTIVITY**



**FAVORABLE BUSINESS
ENVIRONMENT &
COMMERCIAL
LEGISLATION**

STRATEGIC LOCATION BETWEEN EAST & WEST



WORLD'S CENTER OF ECONOMIC GRAVITY IS MOVING FROM EUROPE TO ASIA, WHERE QATAR HAS A CENTRAL POSITIONING

FROM QATAR

- ALL THE MIDDLE EAST REGION IS ACCESSIBLE WITHIN 3 HOURS
- MAIN CENTERS OF EUROPE, ASIA AND AFRICA IS ACCESSIBLE WITHIN 6 HOURS



QATAR at a glance



The State of Qatar is a peninsula located amid the western coast of the Arabian Gulf. The peninsular is approximately 100km across and extends 200km into the Gulf. Qatar includes several islands the largest of which are, Halul, Shraouh and Al-Asshat.. shares its southern border with Saudi Arabia and a maritime border with Bahrain, the United Arab Emirates and Iran.

Area

Qatar occupies an area of 11,521 square kilometers.

Population

Qatar has a population of approximately 2.3 million.

Capital City

Qatar's capital city is Doha (in Arabic, ad-Dawḥa, which means 'the big tree')

Major Cities

Doha (capital), Al-Wakrah, Al-Khor, Dukhan, Al-Shamal, Msaieed, Ras Lafan and others.

Qatar Economy at a Glance



GDP
(2017)

US \$
156bn



GDP Growth
(2016)

2.2%



GDP Growth
(2017)

2.0%



Share of Oil & Gas
in Economy
(2017)

48%



Inflation
(2017)

2.6%



Exports
(2017)

US \$
67bn



Imports
(2017)

US \$
30bn

Qatar Business Indicators

Global Competitiveness Rankings 2017- 2018

1st

Safe Business
Environment

2nd

Impact of Tax
on Business

3rd

Government
Procurement of
Advanced Technology

5th

Venture Capital
Availability

5th

Availability of
Scientists & Engineers

Business Opportunities



Education

8

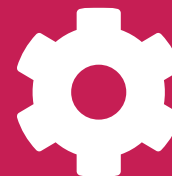
Lands allocated
to private sector



Health

3

Lands offered
to private sector



Manufacturing

35_{mn}

sqm free zones
offered to private
sector

Business Opportunities



Public Private
Partnerships

Law is being finalized New
projects in 2018-2019



Logistics

4

New zones developed
New warehouses
offered



Utilities

New waste water, electricity,
waste treatment projects

Government Support



Enhanced cooperation
with government
agencies to provide an
appropriate and
efficient investment
environment



Development of
technological
competence



Quality of infrastructure

Investment Sectors



Investment Incentives



- UP TO 100% FOREIGN OWNERSHIP FOR MOST SECTORS
- UP TO 10 YEARS INCOME TAX EXEMPTION FOR SELECTED INVESTMENT PROJECTS AND OTHER INDUSTRIAL AREAS
- CUSTOMS TAX AND FEE EXEMPTIONS FOR EQUIPMENT AND RAW MATERIAL IMPORTS
- FREE REPATRIATION OF CAPITAL AND PROFITS
- FREE TRANSFER OF COMPANY OWNERSHIP

Steps to Submit a Non Qatari Investment Application



Preparing the necessary documents and paperwork by visiting the Ministry of Economy and Commerce website:

www.mec.gov.qa

Submitting the request electronically or through the single window at the Ministry of Economy and Commerce

The invest in Qatar Center reviews and evaluates the application

The application is referred with an initial recommendation to the Minister of Economy and Commerce for approval

If approved, a commercial register is issued

Ports and Logistics



مطار حمد الدولي
Hamad International Airport
قطر QATAR

- The New Hamad International Airport is one of the biggest airports in the region with passengers capacity of more than **30 Million/ year**, The Airport has one of the longest runway in the world with **(4,850 m)**.

Ports and Logistics



- September 2017, The new Hamad Port, south of the capital Doha, was officially opened, which is one of the largest ports in the Middle East with annual capacity of **7.5 million** cargo containers. As a result, Qatar has launched new "direct" shipping routes connecting the country with many countries
- Qatar now has the ability, and the logistical capacity, to directly import goods through its ports or act as a transit point for trade across the Middle East.



- Qatar Airways owning **177+ planes** and serving more than **150 destinations** across six continents

Ports and Logistics



الريل RAIL

The Main Project comprises of three Projects,

- Doha Metro,
- Lusail Light Rail
- The Long Distance Passenger and freight rail connecting the country with the forthcoming GCC rail system.
- Phase one for domestic transport will be operational by 2020